

**Homes Sold Report - Real Estate Trends Indicator**

<b>Type:</b>	Single Family	<b>City:</b>	Lake Havasu City	<b>Sell Date Start:</b>	01/01/2011
<b>Sell Date End:</b>	01/01/2012	<b>Board:</b>	Lake Havasu Association of REALTORS		

**Selling Range - Closed Units by Bedrooms**

From	Thru	-2	3	4+	Total	Avg DOM
0	19999	0	0	0	0	0
20000	39999	1	2	0	3	40
40000	59999	17	19	0	36	82
60000	79999	26	61	4	91	93
80000	99999	37	90	6	133	97
100000	119999	51	124	7	182	104
120000	139999	29	150	11	190	99
140000	159999	13	132	4	149	101
160000	179999	4	117	2	123	125
180000	199999	3	88	4	95	134
200000	219999	0	50	3	53	138
220000	239999	2	57	3	62	133
240000	259999	0	44	6	50	139
260000	299999	0	50	5	55	143
300000	349999	0	46	8	54	141
350000	399999	2	25	3	30	97
400000	499999	0	22	14	36	195
500000	999999	1	12	13	26	208
1000000	999999999	0	0	1	1	476
	<b>Total</b>	<b>186</b>	<b>1089</b>	<b>94</b>	<b>1369</b>	<b>116</b>

**Price by Bedrooms**

	-2	3	4+	Total
Sell Price Volume	\$20,309,547	\$192,559,350	\$28,359,454	\$241,228,351
List Price Volume	\$21,192,697	\$200,663,371	\$30,240,032	\$252,096,100
AVG Sell Price	\$109,191	\$176,822	\$301,696	\$176,208
AVG List Price	\$113,939	\$184,264	\$321,702	\$184,146
List/Sell Ratio	96%	96%	94%	96%
Median List Price	\$109,739	\$159,000	\$259,450	\$149,900
Median Sell Price	\$105,000	\$155,000	\$249,500	\$145,000

**Days on Market for Units Closed**

**Types of Financing for Units Closed**

From	Thru	Units	Type Financing	Units	Type Financing	Units
0	30	149	Contract For Deed	0	Owner Carry	33
31	60	347	Cash	655	Residential Exchange	0
61	90	264	Conventional	510	Commercial Exchange	0
91	120	152	Lease/Option	2	Personal Prop. Exch.	0
121	180	213	FHA	90	1031 Exchange	2
181	365	200	VA	51	Other	26
366	720	42	Assumable	0	USDA	0
721	99999	2				
	<b>Total</b>	<b>1,369</b>				

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